



Data sheet PoV Guardian

Proof of Value: Your benefits with the OT Security Sensor Guardian

As the leading Austrian Managed Security Service Provider (MSSP) for Nozomi Networks, IKARUS Security Software enables you to evaluate the OT Security Sensor Guardian through a dedicated Proof of Value (PoV).

What is a Guardian Sensor?

Guardian by Nozomi Networks is a passive security solution for industrial networks, that provides complete visibility and control over your OT and IoT assets, processes, and network communications. The Guardian sensor detects and alerts in real time to cyber threats, vulnerabilities, and anomalies, enabling you to respond before damage occurs.

As part of the PoV, our Industrial Cyber Security Experts install the Guardian sensor and analyse live network traffic to detect potential threats in real time, delivering precise, environment-specific recommendations.

Benefits of the PoV

- Automated Asset Discovery
- ✓ Visibility of assets and network communication
- ✓ Real-time detection of threats, vulnerabilities, and anomalies
- ✓ Interactive network visualization
- Monitoring of relevant process variables

Easy to install without disrupting the network, the Guardian sensor provides an effective way to secure industrial networks and protect your business from cyber-attacks.

Upon completion of the PoV, we will provide you with a detailed report of the results, including recommendations for improving your OT security. In addition, our team of experts is available to answer further questions and help you implement measures to improve your OT security.





Who is the PoV suitable for?

Our PoV targets organizations that rely on OT and IoT in critical infrastructure or manufacturing and are seeking to strengthen their OT security. You'll quickly gain actionable insights into your OT environment and discover the full potential of the Guardian platform.

What is the usual procedure for a PoV?

The scope and duration of the PoV may vary depending on individual requirements. The following procedure is to be understood as exemplary, deviations are possible.

Pre PoV	 ✓ Mutual NDA was signed. ✓ Coordination meeting on PoV targets, sizing, and scoping. ✓ Provision of network settings for the Guardian including hypervisor. ✓ Preparation of PoV hardware by IKARUS.
Day 1 and 2	 ✓ On-site installation of the Guardian sensor. ✓ Passive data collection from the deployment of the mirror traffic of your network infrastructure. ✓ Guardian analyses network data and learns what can be considered "normal" on your network. ✓ Initial screening of assets, vulnerabilities, and alarms. ✓ Review meeting with an IKARUS Industrial Cyber Security Expert. ✓ Joint consideration of what is happening in your network. ✓ Preparation for the final presentation.
Additional (in case of special need)	 ✓ Basic training for the Guardian user interface with an IKARUS Industrial Cyber Security Expert (Duration: 1 hour max.). ✓ Review-Meeting with an IKARUS Industrial Cyber Security Expert for max. 1 hour per week (max. 3 meetings).
No later than 30 days	 ✓ Summary review and analysis of the results by our Industrial Cyber Security Experts. ✓ Summary report with recommendations to improve your OT security. ✓ Final meeting with our experts to discuss next steps.





Questions and Answers

What resources are needed for the PoV?

- Provision of relevant information about network topology, assets, and operational processes.
- ✓ Provision of a network mirror and network settings for the Guardian sensor.
- ✓ Time for review meetings and the final presentation with our Industrial Cyber Security Experts.
- ✓ Time and willingness to be available for questions and discussions during the PoV process.

What happens to the collected data after the PoV?

After the PoV, the collected data is deleted to ensure that no confidential information is stored.

However, the detailed report and recommendations for improving OT security are provided to the customer and can be used for planning future security measures.

How does passive monitoring with the Guardian work?

The Guardian sensor captures data from the OT network through a process called port spanning, also known as port mirroring. In this process, the network traffic from selected network ports is mirrored to one or more monitoring ports.

The Guardian then passively analyses the mirrored data without affecting the data flow in the network or generating additional traffic. This allows the Guardian sensor to capture all network components, including OT assets, and provide comprehensive visibility and analysis of the OT network.

Is the Guardian also suitable for IT network traffic?

Yes, the Nozomi Networks Guardian sensor is also suitable for IT network traffic. Although the Guardian sensor was primarily developed for monitoring OT networks, it can also monitor and analyse the network traffic of IT networks.

What does a PoV cost?

The cost of a PoV can vary depending on the scope and individual requirements. It is best to contact our sales team directly to receive an offer.





What are the strengths of IKARUS?

IKARUS Security Software GmbH has over 30 years of experience in developing and implementing security technologies. The company specializes in IT and OT security and offers a wide portfolio of products and solutions to protect customers in various industries and sectors. IKARUS is known for its excellent customer service and quick response time to customer inquiries and issues.

Contact us to get started:



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